

**Based on Podcast Listeners** 

## Podcast Pathway



### **AWARENESS**

1 in 5 listeners give podcast advertisements their full attention.



### **AFFINITY**

25% have learnt about a product/brand after hearing an ad on a podcast and 16% are then likely to trust that product/brand.\*



### **RELEVANCE**

Over a third (33%) will pay attention to an ad that the host mentions or is relevant to the podcast topic.



### CONSIDERATION

After hearing an ad on a podcast, a quarter (25%) have searched for information on a product/brand.\*



### **RECOMMENDATION**

65% have recommended a podcast to a family member or friend.



## Reach

81% of podcast listeners have listened to the radio in the last week.

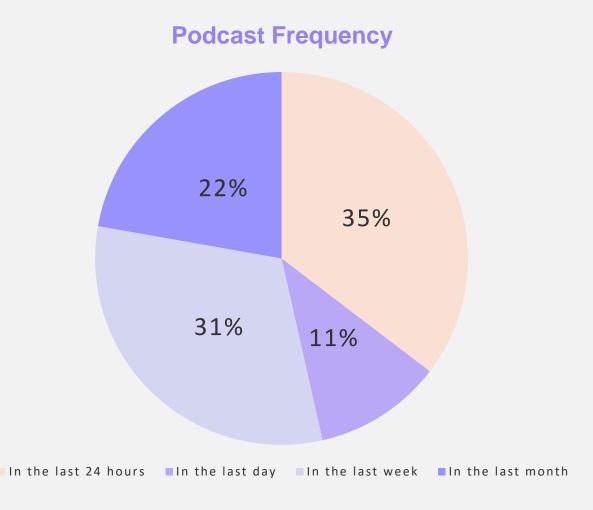
Podcast listening has a 19% incremental reach on radio AM/FM.



## Frequent Listening

Nearly half (46%) have listened to a podcast in the last day.

 Those aged 25-34 have listened several times within the last 24 hours (45%), more than any other age group.





## Key Podcast Listening Insights



In the last month, they have listened to an average of 10 podcast episodes



They subscribe or follow on average 4.4 podcast shows, with 36% following on social media



43% listen to podcasts with other people, with 27% of those listening with two others



35% only started listening to podcasts in the last year, and 17% in the last six months

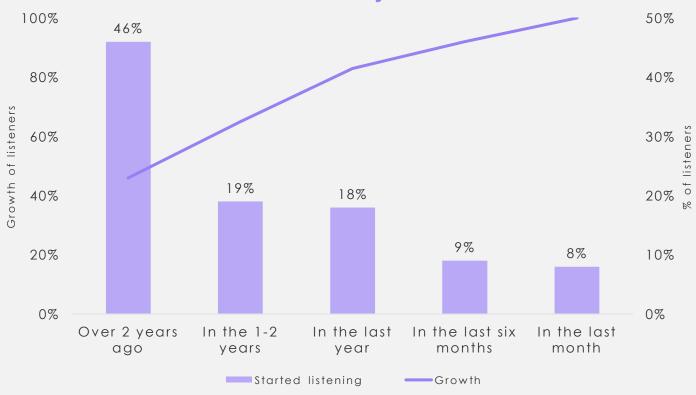


## Listeners

## When did they start listening to podcasts?

 Over a third started listening in the last year, this growth was driven by those aged 35 plus.

## Growth of podcast listeners over the last two years





## Engagement

60% of listeners have taken some form of action(visited, considered, purchased) after hearing a brand/product mentioned or advertised on podcasts.



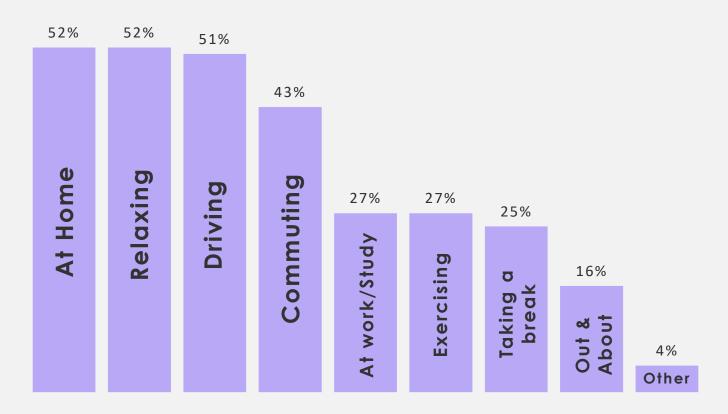


## Engagement

## What podcast listeners are doing while engaging?

 Listeners are more likely to be relaxing or driving when listening to podcasts.

### **Activities when listening to podcasts**





## When they listen

What kiwis are doing whilst listening to podcasts throughout the day.

5 a m - 9 a m

mornings

71% 36% 3 2 %

workday

67%	While working/ studying
4 2 %	When taking a break
3 9 %	When running errands

evenings

40%	Relaxing at home
3 6 %	When exercising
26%	Doing tasks at home

9am – 5pm – 5pm – 10pm No regular

time

5 1 %	Road trips
3 3 %	When running errands
3 1 %	Doing tasks at home



# Why they listen

To stay informed and learn are the top reasons to connect with a podcast, with entertain and passing the time following behind.



60% listen because they are interested in the topic



53% listen to learn something new



38% listen to keep themselves informed



36% listen to be entertained and have a laugh



**32%** listen to pass the time i.e., when travelling



28% like to have something playing in the background



27% listen for the people/personalities



24% listen as it helps them relax



11% listen as an alternative to screen time





38% of listeners feel that their podcast listening will increase in the next year, with all age groups anticipating their podcast listening will increase

# Additional Insights



Only 6% of listeners would pay for an ad-free podcast service, with 29% depending on the cost



73% of listeners are also watching the podcast video through certain platforms, in particular YouTube (41%) and Spotify (23%)

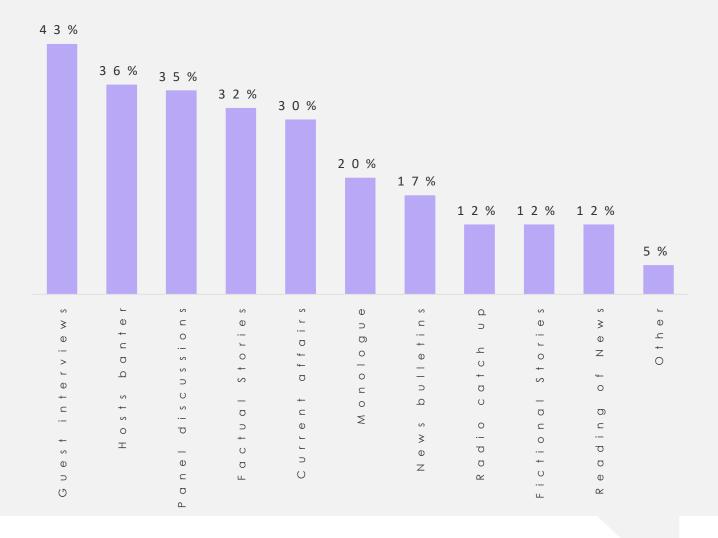


## **Key Formats**

## What podcast formats do listeners enjoy?

 Guest interviews, host banter and panel discussions are what listeners most enjoy.

#### **Podcast Format Preferences**





### TOP PODCAST GENRES

Talk/Interviews (37%), Comedy (26%), Society & Culture

(22%), Lifestyle (22%) and Health & Fitness (22%).





### LEAST LISTENED TO GENRES

History (16%), Storytelling (14%), Pop Culture (13%), Sport (13%) and Kids (4%).

